



Keri Lopez
COO, Western Region Benefits

Keri Lopez is responsible for the California benefits operations. With 19 years of employee benefits consulting experience, Keri brings expertise focused on strategic planning, funding analysis, carrier negotiations, compliance, and communication strategies. She provides leadership in the identification and assessment of broad health and welfare marketplace trends. She also continues to work with select mid to large clients designing and managing employee benefit programs that meet their business and human resource objectives

Keri has previously provided strategic and financial consulting to over 40 organizations, including managing complex financial reporting, negotiating competitive renewals and finding solutions to complex compliance issues related to healthcare reform. She was Area Vice President at Gallagher Benefit Services from 2004 to 2013.

Keri received her Bachelor's of Science degree in Business Administration from the University of Southern California. She is past Chapter Chair of the Tri-Valley NCHRA Board, and received the 2008 Volunteer of the Year award. She is an active speaker on the topic of Healthcare Reform with speaking engagements through UC Berkeley HR extension classes, CSU East Bay, NCHRA, NAIFA, and CFMA. Keri was interviewed & quoted in a 2015 *Employee Benefit News* article: "[Health care benefits in 2015: What employers need to know.](http://ebn.benefitnews.com/news/employer-strategies/health-care-benefits-in-2015-what-employers-need-to-know-2745027-1.html)"

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