



Steve D. Martin, CIC, AFIS

President, Pan American Insurance Agency, Inc., a division of Ascension Insurance, Inc.

As President of Pan American, a division of Ascension, Steve develops profitable, multi-line business for the agency. Steve begins his 33rd year in 2015 with Pan American. In addition to maintaining his own book of business, he is responsible for the Western region Property and Casualty Operations and is the Agri-Business Industry Practice Leader. He works closely with his field, loss control and claims staff in providing a team oriented approach to client needs and a strong working knowledge of the property and casualty industry with an emphasis on California Workers Compensation including alternative market programs.

He also manages ongoing relationships with several key associations which have endorsed Pan American Insurance Agency:

- Blue Diamond Growers
- CAWG- California Association of Winegrape Growers
- Diamond Foods- formerly Diamond Walnut
- CANGC - California Association of Nurseries and Garden Centers

Steve is a 1984 graduate of Travelers Insurance Company, Commercial Lines School. Previously, he held the role of Director at Pan American Underwriters, Inc. from 2003-2008 and was a Director at Plantel Nurseries Inc, a leading wholesale vegetable transplant nursery in Santa Maria, CA.

Steve received the Ascension "Summit Club" award for 2009, 2010, 2011, 2012, 2013. He was also a Top Sales Producer at Pan American Underwriters in 2000, 2001, 2003, 2004, 2009 and 2010 and won the Presidents Award in 2002.

Steve is a Certified Insurance Counselor, 1994, Society of CIC, The National Alliance for Insurance Education and Research Agribusiness and Farm Insurance Specialist designation (AFIS) 2009.

Steve earned his Bachelor's of Science degree in Business Management from San Diego State University.